

The Top 100 Roofing Contractors

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Roofing Contractor offered roofing companies an opportunity to be part of its list of the Top 100 roofing contractors in the United States.



Photos courtesy of Tecta America Corp. (Wiese Photo)

We asked companies to share their total revenue last year, as well as their peak number of staff members and what percentage of their work was residential versus commercial.



The rankings are based solely on annual revenue, and participation was voluntary. When final tabulations were compiled the companies who responded made up an eclectic group whose 2008 sales revenue ranged between \$547 million and \$2 million.

At the top of the list is Tecta America Corp., headquartered in Skokie, Ill., whose 29 divisions, 50 locations and 3,000 roofing professionals combined for more than \$547 million in revenue last year. The company strives to leverage flexibility at the local level with the economies of scale the entire company can bring to bear.



No. 2 on the list is CentiMark Corp. of Pittsburgh, a family-owned commercial contracting company that knows what it takes to make its clients happy. With \$420 million in total revenue last year, CentiMark Corp. continues to make strides despite a tough economic climate.

Take a look at the profiles of these companies on the next few pages to see how some of the largest roofing contractors in the country are handling the economic downturn and meeting and exceeding the needs of their customers and maintaining a challenging and safe work environment for their employees.

	Company Name	Location	Total Revenue	Peak Staff	Residential %	Commercial %
52.	ROOFING CONCEPTS UNLIMITED/FLORIDA, INC.	CORAL SPRINGS, FL	\$8,902,234	85	20%	80%
53.	MCKINNIS ROOFING & SHEETMETAL INC.	BLAIR, NE	8,890,000	76	30%	70%
54.	BEST QUALITY ROOFING	TULSA, OK	8,862,346	128	90%	10%
55.	JIM GIESE COMMERCIAL ROOFING CO., INC.	DUBUQUE, IA	8,812,585	50	0%	100%
56.	MCCURDY-WALDEN, INC.	JACKSONVILLE, FL	8,698,400	110	0%	100%
57.	KELLY ROOFING	NAPLES, FL	8,450,000	75	60%	40%
58.	ADVANCED METAL ROOFING	WILMINGTON, NC	8,187,085	41	98%	2%
59.	THOROUGHbred CONTRACTORS	SHELBYVILLE, KY	8,125,000	65	0%	100%
60.	RIVER ROOFING, INC.	SPRINGFIELD, OR	7,800,000	60	75%	25%
61.	LOS GATOS ROOFING	SAN JOSE, CA	7,690,000	35	95%	5%
62.	SRS ROOFING & SHEET METAL, INC.	WATERFORD, WI	7,073,502	49	0%	100%
63.	LES JONES ROOFING	BLOOMINGTON, MN	7,000,000	38	80%	20%
64.	INDUSTRIAL CONTRACTORS, INC.	EVANSVILLE, IN	6,772,500	35	1%	99%
65.	CHAMPION ROOFING INC.	SKOKIE, IL	6,500,000	50	30%	70%
66.	U.S. ROOFING	PEABODY, MA	6,000,000	35	25%	75%
67.	CORNELL ROOFING & SHEET METAL	INDEPENDENCE, MO	5,800,000	45	0%	100%
68.	ROOFING SOLUTIONS	PRAIRIEVILLE, IA	5,600,000	57	20%	80%
69.	QUEEN CITY ROOFING & CONTRACTING	SPRINGFIELD, MO	5,587,650	23	0%	100%
70.	COSTAL COMMERCIAL ROOFING CO., INC.	CONWAY, SC	5,512,434	45	0%	100%
71.	JIM BROWN AND SONS ROOFING CO., INC.	GLENDALE, AR	5,438,590	63	2%	98%
72.	KULP'S OF STRATFORD	STRATFORD, WI	5,436,000	44	32%	68%
73.	LYONS ROOFING	PHOENIX, AZ	5,400,000	68	65%	35%
74.	UNICOAT INDUSTRIAL ROOFING CORPORATION	BRADENTON, FL	5,372,000	75	0%	100%
75.	COLLIER ROOFING CO	NASHVILLE, TN	5,100,000	49	2%	98%
76.	ALEX ROOFING CONSTRUCTION CO., INC.	NEW CASTLE, PA	5,000,000	35	10%	90%
77.	EASTERN IOWA CONSTRUCTION LLC	MARION, IA	4,955,000	149	85%	15%
78.	CONTRACTOR'S ROOF SERVICES	GIG HARBOR, WA	4,800,800	54	35%	65%
79.	BAKER ROOFING CO.	STOCKTON, CA	4,686,000	30	25%	75%
80.	THERMAL-TEC/ MICHIGAN INC.	CEDAR SPRINGS, MI	4,500,000	45	0%	100%
81.	KNOX ROOFING	SANTA CRUZ, CA	4,300,000	43	90%	10%
82.	JVS, INC.	SIMPSONVILLE, SC	4,100,000	52	10%	90%
83.	CONSTRUCTION CORPS OF AMERICA, INC.	AUSTIN, TX	4,000,000	65	75%	25%
84.	ALL AMERICAN ROOFING & WATERPROOFING, INC.	WILMINGTON, DE	3,986,437	34	94%	6%
85.	ROOFING TECHNOLOGY	DAVENPORT, IA	3,986,134	42	0%	100%
86.	MONTROSS COMPANIES	LAKE FOREST, CA	3,875,000	42	40%	60%
87.	ACE ROOFING INC.	LAFAYETTE, LA	3,800,000	30	10%	90%
88.	STANDARD ROOFING CO., A TECTAAMERICA CO.	GLENDALE, AZ	3,600,000	36	1%	99%
89.	MCLAUGHLIN-PHILLIPS, LLC	ELMIRA, NY	3,500,000	35	10%	90%
90.	CAL VINTAGE ROOFING CO.	GOLD RIVER, CA	3,300,000	35	100%	0%
91.	RAINSHIELD ROOFING, INC.	FERNDALE, WA	3,000,000	30	95%	5%
91.	RW MULLIGAN CO INC.	RIVERHEAD, NY	3,000,000	15	75%	25%
91.	ISAACS ROOFING AND INSULATION CO.	PALMETTO BAY, FL	3,000,000	38	60%	40%
91.	H.T. HARRISON & SONS, INC.	ROCKVILLE, MD	3,000,000	30	50%	50%
91.	BLAIR CONSTRUCTION, LLC.	MILLERSVILLE, MD	3,000,000	25	25%	75%
96.	SHAFFER BUILDING SERVICES, INC.	SYRACUSE, NY	2,800,000	15	12%	88%
97.	RTS ROOFING, INC.	EAU CLAIRE, WI	2,197,902	20	10%	90%
98.	KING-LAR ROOFING, INC.	DECATUR, IL	2,050,000	25	0%	100%
99.	PATRICK HOME EXTERIORS, INC.	LITTLE CANADA, MN	2,000,000	8	100%	0%
99.	PREMIER ROOFING	HILTON HEAD ISLAND, SC	2,000,000	12	95%	9%
99.	TOFILO CONSTRUCTION	NORRIDGE, IL	2,000,000	8	80%	20%
100.	BLOOMFIELD CONSTRUCTION	BLOOMFIELD HILLS, MI	1,873,787	5	85%	15%